



Skywalker

Silver Sales/Marketing Assistance



- ✓ **Our Approach** We know our dealers have a business to run. So, it's crucial that we supply them with friendly and knowledgeable service that they can rely on. Their success is our success, so it's important that we give them the proper marketing tools to help them succeed. We're extremely grateful that our hard work has been recognized by our dealers and that they've listed Skywalker as one of the elite few who are doing things right.
- ✓ **Our Goal** We're very excited to have been recognized by our dealers and CE Pro in the category of Sales & Marketing Assistance! Our goal for 2013 is to build off this award by winning more awards in more categories. We're adding key people in our content, video, and IT departments to make certain we have the best website in the industry. In addition, we're working with our partners to coordinate key training programs for our dealers – we'll also be rolling out our hot new dealer rewards program this year!
- ✓ **Our Guarantee** We realize there are a lot of suppliers in the industry, and we would like to say THANK YOU to all of our dealers that took the time to choose Skywalker as one of their favorite companies to do business with. We guarantee our continued hard work to ensure our dealers are receiving the very best in sales and marketing assistance.



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Integrator Testimonials

"We had an instance where we had to have certain cabling products immediately. I had tried to get them from other distributors and even from local suppliers. Skywalker was the only place that could get me the items I needed and did so with amazing customer service."

"Skywalker goes the extra mile for us every time. Their sales team reaches above and beyond to make sure we get what we need, when we need it. They're always very professional and excel when it comes to support."